

# CLIENT TESTIMONIALS

Camelot Group : Neil Kellar - IT Director - May 2016

## ***Camelot IT Director, Neil Kellar Commends the Trusted and Agile Working Relationship with Armadillo Managed Services.***

The Lottery Operator **Camelot** is constantly aware of the risk of security to its business IT network and the impact that any disruption in its security armour could make to its brand and business.

"It's imperative that our network is up and running at all times and that it is secure from Cyber Attack and Network Breaches 24/7," says Neil Kellar, **Camelot's** IT Director. "The lottery is available to purchase 24/7 and it is our job to protect the personal details of our customers and ensure that our business is constant. Any chink in our armour would be detrimental to our business brand and the loyalty of our customers would be diminished. Unfortunately it's inevitable that issues/incidents do happen from time to time and this is when the value of a true partner comes into play".

"We wanted to work with a partner who was able to understand our business – not just the network. We choose the people and companies we work carefully – and they must be people who value our business brand as much as we do. They need to care not just about the network – but about our customers, ensuring that they receive the expected value of service.

Armadillo do this for us. The team at Armadillo work effortlessly behind the scenes in conjunction with our own IT Team, proactively working to ensure that there is limited reason for a breach to occur, whether that be internally or externally without disruption of service to our customers."

**Mark Newns**, CEO of **armadillo** comments "It is our pleasure to have worked with **Camelot** for such a long time. Our ethos is that we believe businesses should grow, evolve and innovate without compromise or fear of cyber disruption. Our investment in research and discovery of emerging technologies help our customers to stay ahead of attack innovations, and our certified people deliver a range of managed security services underpinned by rigorous, validated & compliant processes.

We build trusted partnerships with customers, based on transparency, integrity, care factor and expert advice.

We look forward to continue working with **Camelot** for many years to come."

